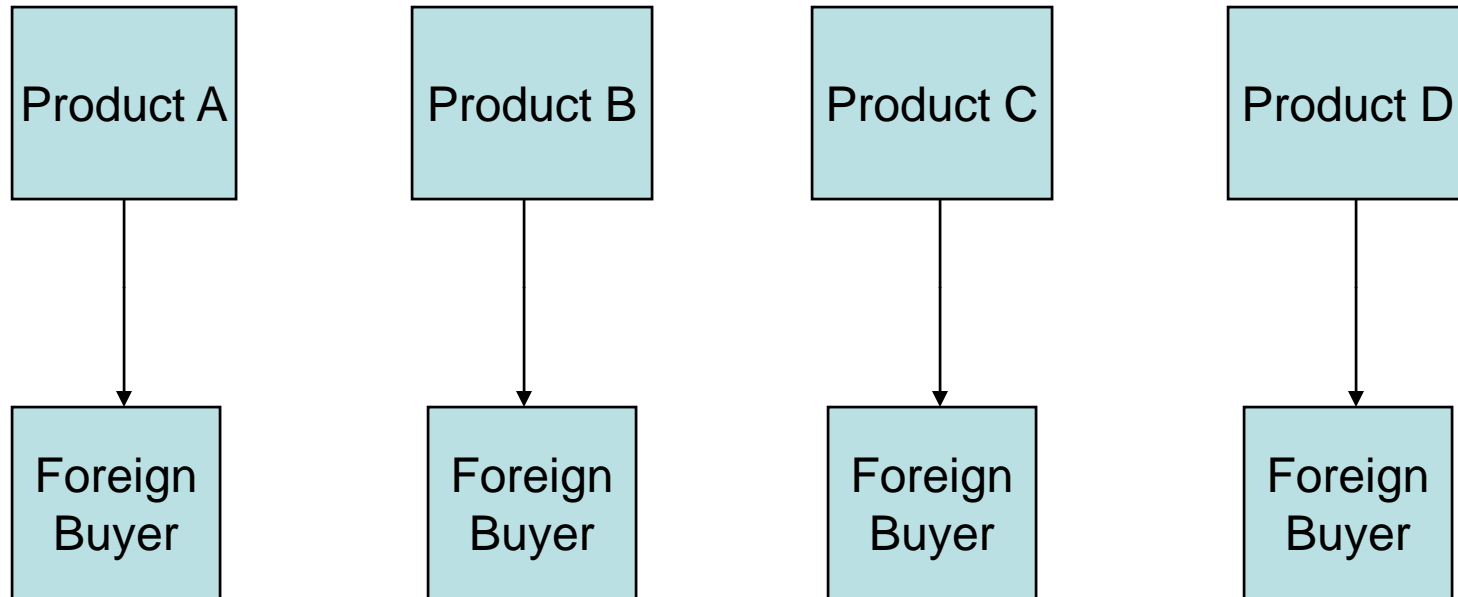
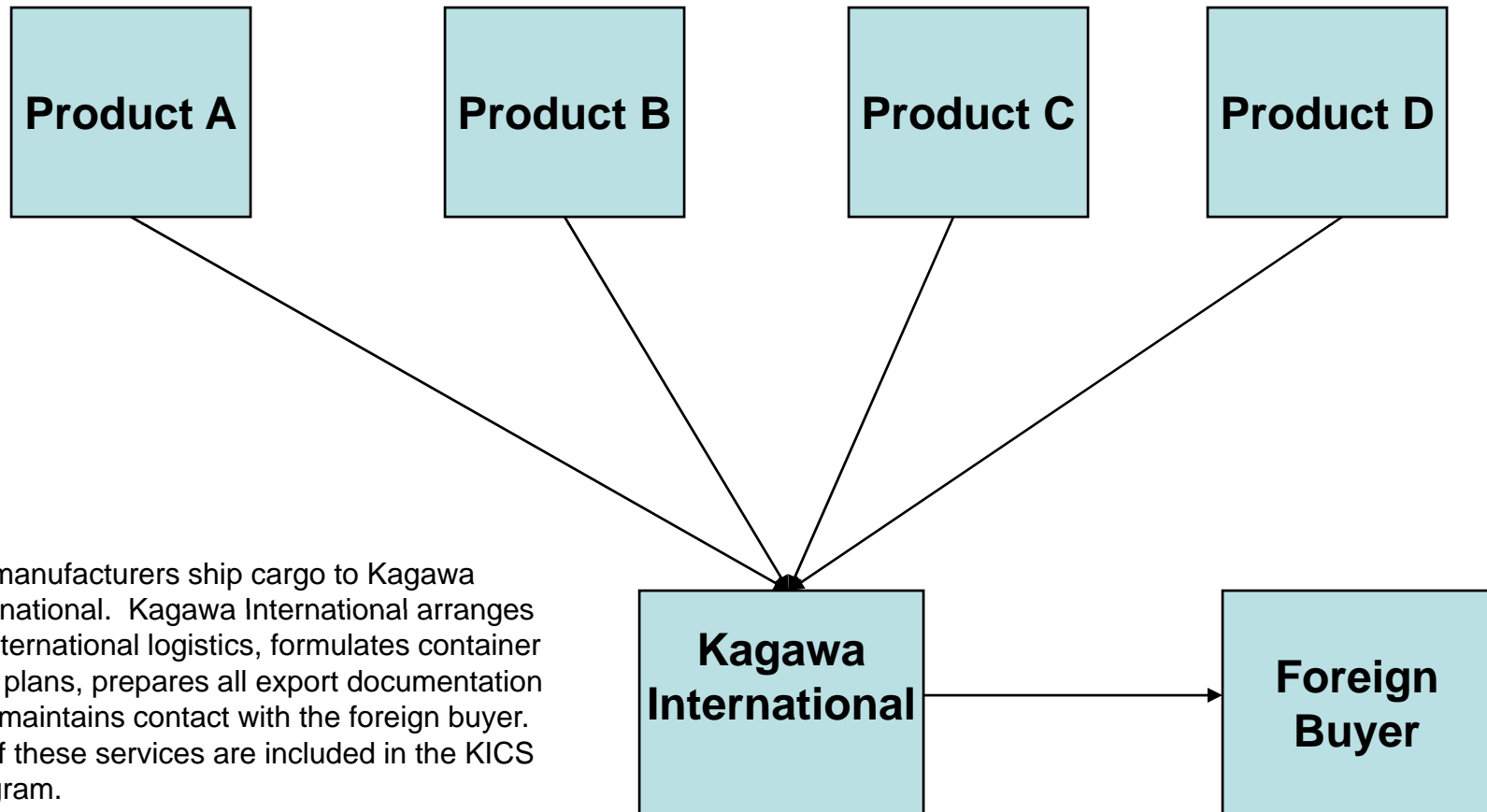


Current Purchase Pattern



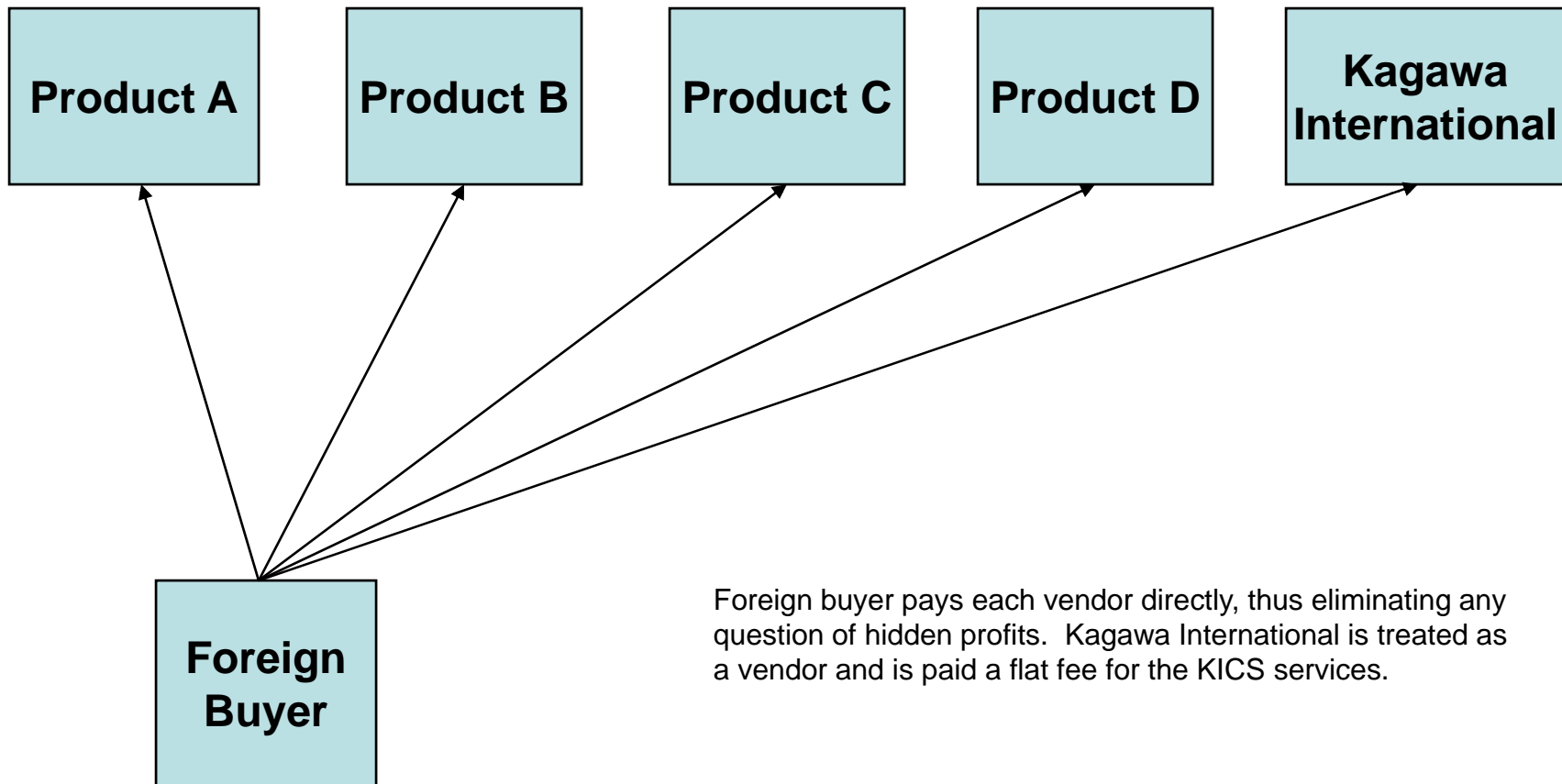
Overseas buyer purchases items directly from the US manufacturers. Large orders are shipped in full containers. Smaller orders ship by either air or LCL. Both are extremely expensive options with LCL rates often 3 times the rate of a standard container and air shipments are even more expensive. Overseas buyer must pay for customs clearance fees and inland delivery charges on each shipment thus increasing costs even further.

KICS - Logistics



US manufacturers ship cargo to Kagawa International. Kagawa International arranges all international logistics, formulates container load plans, prepares all export documentation and maintains contact with the foreign buyer. All of these services are included in the KICS Program.

KICS - Payment



KICS - Benefits

- **Full control of pricing** – With no unnecessary middlemen, your company can be sure that you are buying at the most competitive price
- **Just in Time Shipments** – Normally, manufacturers ship the goods as soon as they are ready. With the KICS program, we can hold products and ship the container when you are ready
- **Product becomes more price competitive** – The KICS Program is the best alternative to expensive shipping methods like LCL and air freight
- **Minimum quantity purchase amounts are reduced** – Small and medium sized companies can now import products normally dominated by larger companies. You no longer have to purchase in full container load quantities
- **No need to worry about logistics within the US** – Kagawa International handles all logistics up to your local port. No need to arrange shipments in an unfamiliar country
- **Smaller inventories can be maintained due to more frequent shipments** – Orders can be placed on a regular basis, rather than when inventory levels become low. More frequent shipments equal smaller inventories and larger profits
- **Liaison between buyer and seller** – Kagawa International constantly communicates with US manufacturers to check on lead-times and back orders to ensure your orders ship accurately and on time
- **Professional export documentation** – Accurate shipping documents are promptly furnished by Kagawa International to allow a quick and smooth customs clearance